



## **RELM SUBSCRIBER PRICING**

The current RELM models approved for use on the Lancaster County system are the KNG M500 mobile and the KNG P500 portable. After reviewing this pricing document, if you have any questions, or wish to place an order, please contact:

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## Price Sheet for Optional Subscriber Radios - Relm

Relm			Unit		Total
Radios	Part Number	Qty	List Price	Discount	Cost
<b>Mid-Tier Mobile</b>					
440-520 MHz - Digital/Analog P25, 2048 Channels - 50 Watt Mobile Note: Mobile has all high-tier features except multi-band and <b>software upgrades are free for life of radio</b>	KNG M500	1	\$ 4,153.00	48%	\$ 2,158.79
P25 9600 Baud Trunking	KZA0569	1	\$ 660.00	100%	Included
P25 Phase 1					Included
P25 Phase 2					Included
2048 Talkgroups					Included
T-band Operation (440-520MHz)					Included
Multi line Alphanumeric Display					Included
Radio/Network status					Included
Full Keypad					Included
Private/individual Call					Included
DES / AES Encryption	KZA0576	1	\$ 288.00	100%	Included
AMBE +2 Vocoder (IMBE compatible)					Included
Emergency Button					Included
Programmable options buttons					Included
Talk Group Scan					Included
System Scan					Included
External Speaker	KAA0261	1	\$ 50.00	100%	Included
Standard KNG Microphone	KAA0276	1	\$ 266.00	100%	Included
OTAP Support	KZA0592	1	\$ 199.00	100%	Included
P25 Over the Air Rekeying (OTAR)	KZA0580	1	\$ 485.00	100%	Included
GPS Option for KNG Mobiles	KZA0589	1	\$ 695.00	100%	Included
<b>Subtotal without accessories and options</b>			<b>\$ 6,796.00</b>	<b>68%</b>	<b>\$ 2,158.79</b>

## Price Sheet for Optional Subscriber Radios - Relm

Relm			Unit		Total
Radios	Part Number	Qty	List Price	Discount	Cost
<b>Mid-Tier Portable</b>					
440-520 MHz - 512 channels, 5 Watt P25 Digital/Analog Portable Note: Portable has all high-tier features except multi-band and <b>software upgrades are free for life of radio</b>	KNG P500	1	\$ 2,713.00	46%	\$ 1,471.57
UHF, SMA (450-520 MHz) Antenna KNG-P500	KAA0816	1	\$ 25.00	100%	Included
Li-Ion Battery 1950 mAh	KAA0100	1	\$ 160.00	100%	Included
P25 9600 Baud Trunking	KZA0579	1	\$ 660.00	100%	Included
P25 Phase 1 support					Included
P25 Phase 2 support					Included
2048 Talkgroups					Included
T-band Operation (440-520MHz)					Included
Multi line Alphanumeric Display					Included
Radio/Network status					Included
Full Keypad					Included
Private/individual Call					Included
DES / AES Encryption	KZA0577	1	\$ 288.00	100%	Included
AMBE +2 Vocoder (IMBE compatible)					Included
Emergency Button					Included
Programmable options buttons					Included
Talk Group Scan					Included
System Scan					Included
Intrinsically Safe	KZA0558	1	\$ 175.00	100%	Included
Single Unit charger	KAA0300	1	\$ 150.00	100%	Included
Speaker Microphone, w/ 2.5mm Audio Jack	KAA0200	1	\$ 160.00	100%	Included
Belt Clip	KAA0400	1	\$ 25.00	100%	Included
Leather Case with Belt Loop & D Swivel Kit	KAA0421	1	\$ 75.00	100%	Included
OTAP Support	KZA0582	1	\$ 199.00	100%	Included
P25 Over the Air Rekeying (OTAR)	KZA0578	1	\$ 485.00	100%	Included
<b>Subtotal without accessories and options</b>			<b>\$ 5,115.00</b>	<b>71%</b>	<b>\$ 1,471.57</b>

## Price Sheet for Optional Subscriber Radios - Relm

Relm			Unit		Total
Radios	Part Number	Qty	List Price	Discount	Cost
<b>Accessories and Options</b>					
UHF Mobile Antenna, 380-520 MHz	MWU4002S	1	\$ 105.00	32%	\$ 71.19
Magnetic Mount Base, 17' Cable N Type	1201-30996-601	1	\$ 64.95	32%	\$ 44.04
Fixed Antenna Mount NMO w/ Type N Connector	NMO-NTYPE	1	\$ 50.00	32%	\$ 33.90
External Speaker	KAA0261	1	\$ 50.00	32%	\$ 33.90
Standard Handheld Microphone KNG-M	KAA0276	1	\$ 266.00	32%	\$ 180.35
Handheld Programming Microphone	KAA0290	1	\$ 425.00	32%	\$ 288.16
Microphone, Mobile LE KNG-M	KAA0291	1	\$ 425.00	32%	\$ 288.16
Aux. / Speaker Cable Assembly	KAA0647	1	\$ 47.95	32%	\$ 32.51
Kit Install, Bracket & PWR Cord KNG-M Series Mobile Dash Mount	KAA0630	1	\$ 95.00	32%	\$ 64.41
Cable Assy Remote Mount 8' KNG-M	KAA0635	1	\$ 270.00	32%	\$ 183.06
Cable Assy Remote Mount 17' KNG-M	KAA0636	1	\$ 300.00	32%	\$ 203.41
Cable Assy Remote Mount 25' KNG-M	KAA0637	1	\$ 333.00	32%	\$ 225.78
Kit Install Remote Mount KNG-M	KAA0638	1	\$ 128.95	32%	\$ 87.43
Remote Control Head Plug & Play KNG-Mxxx (Comes with KAA0638 Install Kit)	KAA0660	1	\$ 1,460.00	32%	\$ 989.91
Remote Control Head Cover KNG Mobiles	KAA0661	1	\$ 29.50	32%	\$ 20.00
DES / AES Encryption	KZA0576	1	\$ 288.00	32%	\$ 195.27
P25 Over the Air Rekeying (OTAR)	KZA0580	1	\$ 485.00	32%	\$ 328.84
GPS Option	KZA0589	1	\$ 695.00	32%	\$ 471.22
OTAP Option	KZA0592	1	\$ 199.00	32%	\$ 134.93
Manual Owner's KNG MXXX	7001-31028-900	1	\$ 11.75	32%	\$ 7.97
Extend warranty to 3 years	LFW0012	1	\$ 143.00	32%	\$ 96.96
Extend warranty to 4 years	LFW0024	1	\$ 179.00	32%	\$ 121.37
Extend warranty to 5 years	LFW0036	1	\$ 199.00	32%	\$ 134.93
UHF, SMA (440-520 MHz) Antenna	KAA0816	1	\$ 25.00	32%	\$ 16.95
Side Connector Adaptor Antenna PL259 External 6"	LAA0801	1	\$ 35.00	32%	\$ 23.73
Side Connector Adaptor Antenna PL259 External 12"	LAA0801A	1	\$ 37.00	32%	\$ 25.09
Antenna Mobile UHF 406-512 MHz	MWU4002	1	\$ 105.00	32%	\$ 71.19
Li-Ion Battery 1950 mAH	KAA0100	1	\$ 160.00	32%	\$ 108.48
Li-Ion Battery 3600 mAH	KAA0101	1	\$ 225.00	32%	\$ 152.55
Li-Ion Battery 1950 mAH Intrinsically Safe	KAA0100IS	1	\$ 200.00	32%	\$ 135.60
"AA" Clam Shell Battery Case Orange	KAA0120	1	\$ 65.00	32%	\$ 44.07

## Price Sheet for Optional Subscriber Radios - Relm

Relm			Unit		Total
Radios	Part Number	Qty	List Price	Discount	Cost
<b>Accessories and Options cont.</b>					
Desktop Power Supply	LAA0158	1	\$ 325.00	32%	\$ 220.36
Belt Clip	KAA0400	1	\$ 25.00	32%	\$ 16.95
Leather Case with Belt Loop & D Swivel Kit (KAA0100)	KAA0421	1	\$ 75.00	32%	\$ 50.85
Large Leather Case (KAA0101 or KAA0120)	KAA0422	1	\$ 75.00	32%	\$ 50.85
Leather Case "Cordovan Color"	KAA0422C	1	\$ 75.00	32%	\$ 50.85
Chest Carrying Pack Orange	KAA0447	1	\$ 66.00	32%	\$ 44.75
Chest Carrying Pack Black	KAA0447A	1	\$ 66.00	32%	\$ 44.75
Case Nylon Holster w/ Belt Loop Tan	KAA0450T	1	\$ 39.00	32%	\$ 26.44
Case Nylon Full Case W/ Belt Clip Black	KAA0451B	1	\$ 46.00	32%	\$ 31.19
KNG Carrying Case Nylon Camouflage	KAA0455	1	\$ 38.95	32%	\$ 26.41
12 Cavity Carrying Case	RDRCC	1	\$ 972.00	32%	\$ 659.03
Charger, Rapid 6-Well, Base only (No Cups)	1100-31008-100	1	\$ 725.00	32%	\$ 491.56
KNG Charging cups for KAA0301 and 1100-31008-100	1100-31008-101	1	\$ 18.00	32%	\$ 12.20
Single Unit Rapid Rate Desktop Charger	KAA0300	1	\$ 150.00	32%	\$ 101.70
Kit Conversion KAA0101 Battery	KAA0300KIT	1	\$ 25.00	32%	\$ 16.95
6-Bay Rapid Rate Desktop Charger (w/KNG charging cups)	KAA0301	1	\$ 780.00	32%	\$ 528.85
Vehicle Charger	KAA0355	1	\$ 225.00	32%	\$ 152.55
Intrinsically Safe	KZA0558	1	\$ 175.00	32%	\$ 118.65
DES / AES Encryption	KZA0577	1	\$ 288.00	32%	\$ 195.27
P25 Over the Air Rekeying (OTAR)	KZA0578	1	\$ 485.00	32%	\$ 328.84
OTAP option	KZA0582	1	\$ 199.00	32%	\$ 134.93
Key Loader cable KNG	KAA0587	1	\$ 575.00	32%	\$ 389.86
Cloning Cable	KAA0700	1	\$ 275.00	32%	\$ 186.45
Legacy / KNG Cloning Cable Portable & Mobile	KAA0701	1	\$ 550.00	32%	\$ 372.91
Speaker Microphone, w/ 2.5mm Audio Jack	KAA0200	1	\$ 160.00	32%	\$ 108.48
Submersible Microphone KNG	KAA0201	1	\$ 259.00	32%	\$ 175.61
Side Connector KNG Hirose	KAA0212	1	\$ 126.00	32%	\$ 85.43
Earphone Listen Only 2.5 mm Black Loop	KAA0220	1	\$ 15.95	32%	\$ 10.81
Earphone, Listen Only, 3.5mm Black Ear Loop	KAA0221	1	\$ 75.00	32%	\$ 50.85
Headset, Heavy Duty Boom KNG	KAA0223	1	\$ 433.00	32%	\$ 293.58
Two Wire Speaker Microphone	KAA0225	1	\$ 151.00	32%	\$ 102.38

## Price Sheet for Optional Subscriber Radios - Relm

Relm			Unit		Total
Radios	Part Number	Qty	List Price	Discount	Cost
<b>Accessories and Options cont.</b>					
Headset, Conversion Kit, Peltor	KAA0289	1	\$ 197.50	32%	\$ 133.91
Three Wire Speaker Microphone	KAA0226	1	\$ 206.00	32%	\$ 139.67
Acoustic Tube w/ clear Ear Tip	KAA0226A	1	\$ 14.00	32%	\$ 9.49
<b>KAA0226 requires one of the following:</b>					
Barrel PTT Button LP	KAA0226B	1	\$ 50.00	32%	\$ 33.90
Flat PTT Button LP	KAA0226F	1	\$ 57.00	32%	\$ 38.65
Ring PTT Button	KAA022R	1	\$ 35.00	32%	\$ 23.73
Large Flexible Ear Insert	* KAA0226EL	1	\$ 27.50	32%	\$ 18.65
Medium Flexible Ear Insert	* KAA0226EM	1	\$ 27.50	32%	\$ 18.65
Small Flexible Ear Insert	* KAA0226ES	1	\$ 27.50	32%	\$ 18.65
Ear Tip Flexible Ear Insert	* KAA0226ET	1	\$ 20.00	32%	\$ 13.56
Heavy Duty Behind the Head, Noise Cancelling Headset	KAA0228	1	\$ 615.00	32%	\$ 416.98
Headset, Conversion Kit, Peltor	KAA0289	1	\$ 197.50	32%	\$ 133.91
3.5mm Earpiece Receive Only	KAA0903H	1	\$ 75.00	32%	\$ 50.85
Cable , Coiled, Molded, KAA0200, KNG-P (Replacement cable)	KAA0648	1	\$ 135.00	32%	\$ 91.53
Cable, Strd, Molded, Unterminated, KNG-P	KAA0649	1	\$ 135.00	32%	\$ 91.53
Battery Eliminator KNG-P	1100-31002-500	1	\$ 45.00	32%	\$ 30.51
Manual Owner's KNG P XXX	7001-31040-700	1	\$ 11.75	32%	\$ 7.97
<b>Technician Accessories</b>					
KNG Programming Cable (up to 20 free)	KAA0710	1	\$ 125.00	32%	\$ 84.75
KNG P and M Series - Editing & Programming Software (up to 20 copies free)	KAA0732	1	\$ 150.00	32%	\$ 101.70
Manual, Service, KNG-M XXX Printed	KAA0002	1	\$ 125.00	32%	\$ 84.75
Manual, Service, KNG-M XXX CD	KAA0002CD	1	\$ 45.00	32%	\$ 30.51
Service Manual KNG-PXXX	KAA0001	1	\$ 125.00	32%	\$ 84.75
Service Manual on CD KNG-PXXX	KAA0001CD	1	\$ 45.00	32%	\$ 30.51
Cable Kit, Service, KNG-Pxxx	KAA0608	1	\$ 275.00	32%	\$ 186.45
Cloning Cable Portable & Mobile KNG	KAA0701	1	\$ 550.00	32%	\$ 372.91